HILLSDALE IMPROVEMENTS WORKSHEET

Key Management Area: Financial Viability

Why was this management area ranked 'low achievement'?	 Revenues are not adequate to pay the bills and build reserves Incomplete asset inventory that includes current condition assessment, criticality, expected useful life, current value and replacement costs Insufficient operation and maintenance (O&M) funding Insufficient capital improvement plan (CIP) Insufficient reserve funding Insufficient short and long term funding strategy No formal asset management plan (AMP) is in place
What will constitute 'high achievement' in this management area?	 Completing the asset inventory and include current condition assessment, criticality, expected useful life, current value and replacement costs (also addressed in Infrastructure Stability Improvements worksheet) Having revenues adequate enough to sustain the utility without having to borrow from the general fund Developing and implementing an AMP (also addressed in Infrastructure Stability worksheet). An AMP will help in addressing the issues with: O&M funding Reserve funding Short and long term funding strategies CIP planning Having an energy audit conducted to assess current energy usage and potential savings
What are the causes of your achievement gap?	 Insufficient understanding of what it takes to own, manage and operate the wastewater infrastructure Rates were not regularly reviewed and adjusted to match inflation Insufficient communication/outreach with and involvement from customers Failure of Town Board to adequately focus on infrastructure and plan for the future

What changes will the utility need to make to improve performance?	 Review/adjust rates annually (per inflation, etc.) Conduct a rate study/analysis conducted regularly (every 3 to 5 years) Develop an equivalent dwelling unit (EDU) schedule that is fair, defensible and understandable (flow meters and more) Better educate current and future board members and the public on the importance of proper utility management and funding Once developed, use the AMP to make budgets and other financial decisions
What will be the biggest challenges to performance improvement?	 Changing the mindset of and gaining support from elected officials and customers regarding proper utility management and funding Developing, implementing and funding an AMP Dedicating staff and time toward improvement activities
Who will need to be involved for these changes to take place?	 WWTP operators Wastewater Sustainability Committee members Town Board Town Clerk New York Rural Water Association (NYRWA) Town Code/Building/Zoning Officer
How could you track your performance progress?	 Develop a System Management Improvement Plan and track goals and milestone dates met/revised Require wastewater infrastructure updates/reports to the monthly Town Board meeting agenda including financials Regular status reports/updates to the Board and District residents from the Committee and/or those working on the System Management Improvement Plan Regular status reports/updates to the Board from the Town Clerk and WWTP operator(s)
Are there resources that you are aware of that support improving performance in this management area?	 Association of Towns United States Environmental Protection Agency (USEPA) United States Department of Agriculture – Rural Development (USDA – RD) NYRWA National Rural Water Association (NRWA) NRWA Utility Management Certification Study Guide Water Environment Federation/New York Water Environment Association (WEF/NYWEA) The Environmental Finance Center at Syracuse University Resource listing in Appendix III of the Rural and Small Systems Guidebook to Sustainable Utility Management